



Case Study

Tela provides on-going assistance and hands-on support to enable Socius' business growth.

Solution
Business Mobile Solution

Sector
Office and Catering Supplies

Location
Warwickshire



Since 2008, the SOCIUS Network has been providing the catering market with essential products, including catering disposables, paper hygiene, glassware, crockery and eco-friendly food packaging. Today, the SOCIUS Network is one of the leading distributors of non-food products to the foodservice sector, operating from over 20 locations across the UK, Ireland and the Channel Islands. Dedicated to delivering a first-class service to its customers, the company nurtures a strong network of trusted suppliers and frequently explores new avenues of product sourcing. In turn, their growing customer-base enjoys a high-quality range of products and a solution that is hand-picked for their individual needs.

The SOCIUS Network is a parent group which comprises of several well-respected and established independent distributors; their premises scattered across the UK and beyond. Therefore, it was absolutely imperative that all members had separate accounts and billing systems to support them as independent bodies. However, whilst splitting their billing and accounts into separate channels, they further required a cost-effective solution that would offer a corporate service wrap as a whole account.

The Challenge



We negotiated a new package with Vodafone that was bespoke to each member of the SOCIUS Network but offered the whole group a 30% cost saving against their current contracts. Once we got the go-ahead, we implemented a data infrastructure update and rolled out 4G to enable all workers instant internet access and faster speeds.

Due to the dispersed nature of the workforce at the SOCIUS Network, we saw it as essential for each member group to have access to support and assistance in regards to their individual billing platforms. So, we offered our client a one-point account manager for all members regardless of location. Now, each individual member has access to bespoke billing reports that are highly secure and confidential.

As well as benefiting from a tailored and cost-effective tariff, the association as a whole was able to take advantage of the service wrap in order to increase productivity levels throughout each location.

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